

Linguagens, Códigos ING				
MÓDULO 7				
Business English II Translate into Portuguese (1 to 50). 1. glutted market =mercado saturado 2. bear market =mercado em baixa 3. bull market =mercado em alta 4. purchasing power =poder aquisitivo 5. going rate =taxa de mercado 6. interest rate =taxa de juros 7. cash in hand =dinheiro em caixa 8. to increase	18. goal (= target) =meta, objetivo 19. schedule =cronograma, programação 20. budget =orçamento 21. billing =faturamento 22. GDP / GNP (= Gross Domestic/National Product) = PIB 23. wholesale =atacado 24. retail =varejo 25. forecast =previsão 26. income (= revenue) =renda			
to rise to raise to skyrocket to go up to soar $= \underline{aumentar}$ 9. to decrease to diminish to lower to go down to drop to fall to lessen	 26. income (= revenue) = <u>renta</u> 27. income-tax = <u>imposto de renda</u> 28. assets / liability = <u>ativo / passivo</u> 29. lender = <u>credor</u> 30. borrower = <u>devedor</u> 31. loan = <u>empréstimo</u> 32. loan-shark = <u>agiota</u> 			
10. loss = $perda$	33. downpayment =entrada, 1° pagamento			
11. bankruptcy (= failure) = falência	34. installment = prestação			
12. to fail (= to go bust) =	35. shortage =escassez, déficit			
13. debt = $\underline{d \hat{v} d a}$	36. surplus = superávit			
14. supply / demand =	37. default =inadimplência, calote, moratória			
15. supplier =fornecedor	38. to slash prices = <u>cortar preços</u>			
16. shadow economy = <u>economia informal</u>	39. spot price = preço do dia			
17. seed money = <u>capital inicial</u>	40. a plunge in prices = <u>uma queda nos preços</u>			

41. sample = <u>amostra</u>		
42. a branded product = produto de marca (de grife)		
43. trade mark = <u>marca registrada</u>		
44. fee = <u>taxa, honorário</u>		
45. toll =tributo, pedágio		
46. fare =		
47. to sponsor = patrocinar		
48. to charge (= to bill) = $\underline{\text{cobrar}}$		
49. to account for (= to be in charge of) =		
ser responsável por		
50. state-of-the-art product =		

MÓDULO 8

THE POLITICS OF SNOW

CHICAGO



produto de ponta, de última geração

In Washington, city officials panic about snow. In Detroit, they don't much care. In Chicago (which has just endured the second-worst snowstorm in its history, with 21^{1}_{2} inches of snow, 55 cm, in two days), clearing up the cold white stuff is a political necessity.

In 1979, when the Windy City had its last whopping storm, the

clean-up was so botched that the city ran television commercials pleading for help from anyone with snowremoval equipment. A few months later, voters tossed out the mayor. Mayor Richard Daley, up for reelection in February, is not about to make the same mistake. Chicago has already spent more than \$17m ploughing the streets, \$5m above the snow-removal budget for the whole year (and more snow is forecast). The city hitched ploughs to more than 500 city trucks, including rubbish-haulers, hired another 400 private trucks, and put city workers on 17-hour shifts. Despite all that, Mr Daley's Democratic rival in the mayor's race, Bobby Rush, the black congressman for the city's largely black South Side, called a press conference on a snowy street corner to accuse the mayor of neglecting poor districts.

The Economist

I.	I. Known Vocabulary		
1.	second-worst = <u>segunda pior</u>		
2.	snowstorm =tempestade de neve, nevasca		
3.	inch (= 2,54 cm) = polegada		
4.	to clear up \rightarrow clean up = <u>limpar</u>		
5.	help = ajuda		
6.	to run TV programs = <u>transmitir programas na TV</u>		
7.	mayor = _ prefeito		
8.	the same = o mesmo		
9.	mistake =erro		
10.	already = $_j \hat{a}$		
11.	to spend =gastar		
12.	street = <u>rua</u>		
13.	the whole year = <u>o ano todo</u>		
14.	truck = <u>caminhão</u>		
15.	despite = _apesar de		
16.	race = <u>corrida</u>		
17.	press conference =entrevista coletiva		
18.	corner = _esquina		

II. Unknown Vocabulary (in context)

1. official = ____autoridade

<u>Officials</u> in Brasilia say that our inflation rate won't return.

2. to care = <u>preocupar-se</u> As I <u>care</u> much about you, I'd like you to take this aspirin and try to fight fever.	15. to hire = <u>contratar</u> The company must <u>hire</u> some more salesmen.
3. to endure = <u>padecer, sofrer</u> Brazil has been <u>enduring</u> its worst summer in years.	16. shift = <u>turno</u> I work from 6AM to 2PM; John works from 2PM to 10PM and Alex works from 10PM to 6AM: we work in <u>shifts</u> .
 4. stuff = produto, substância, coisa I won't offer you any coffee: I know you hate the <u>stuff</u>. 	III. Vocabulary Plus
5. whopping =enorme, colossal	$SNOW \rightarrow SNOWSTORM$

His knowledge of Shakesperare's works is whopping! I've never seen anybody that knows more about them.

6. botched = mal feito Your exercises are <u>botched</u> – please, redo all of them.

7. to plead (for) = $_{pedir}$ He is pleading for money in order to buy something to eat.

8. to toss (out) = exonerar, por para fora The population was not satisfied with the president and tossed him out.

9. to be about to = estar prestes a The teacher is about to arrive – I think in 5 minutes, or so.

10. to plough (= to plow) = $_$ **abrir caminho** He plowed his way through the forest.

11. budget = **orçamento** The company's budget for next year is \$1 million.

12. forecast = $_$ **previsão** Did you hear what the weather forecast on TV said?

13. to hitch = engatar, atrelar I hitched a sparetire to my Jeep.

14. rubbish-haulers = caminhões de lixoMen who work with rubbish-haulers should earn more money than they do: after all, it is an unhealthy job.

Snow White and the Seven Dwarfs = 1.

Branca de Neve e os 7 anões

- snowball = **bola de neve** 2.
- bloqueado pela neve 3. snow-bound =
- snow-capped = **coberto de neve** 4.
- 5. snow-fall (= snowstorm) = **nevasca**
- snowflake = floco de neve 6.
- limpa-neve 7. snowplow = _
- avalanche 8. snowslide =

IV. Tests

1. According to the text,

a) a few months before the astonishing snowfall in Chicago, the city's mayor was dismissed.

b) in 1979, everybody with snow-removal equipment in Chicago volunteered to clean up the city.

c) there's not been such a serious windfall in Chicago since last week.

d) 55cm of snow in two days is not a record of snowfall in Chicago.

e) Mr. Richard Daley is surely going to be Chicago's next mayor.

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RESOLUÇÃO:
Resposta: D
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2. The annual snow-removal budget for Chicago is

a) \$ 5m	b) \$ 12m	c) \$ 17m	
d) \$21,5m	e) \$ 55m		
RESOLUÇÃO:			
Resposta: B			

exercícios-tarefa

Módulos 7 e 8

The following text refers to questions 1 and 2.



Work, e-mail, news, bills...

By Ron Geraci

8 Tips to Fight Info Overload





Claire O' Connor (with daughters Blaise, left, and Darian) is hardly ever unreachable

1. Spot the signs. *Feel alone even as you communicate with people all day? That's a signal technology is dominating your life.*

2. Take baby steps. *Try being inaccessible for short spurts to see what happens. The world probably won't implode.*

3. Repeat these four words:

"I have a choice." People who say, "My boss wants me to be reachable after 8 p.m." are likely exaggerating the control others have over them. **4.** Set limits. *Rein in office e-mail and instant message traffic. Who truly needs 35 daily FYIs on the Henderson case?*

5. Give clear instructions. *Try an e-mail signature that reads "I answer e-mail at 10 a.m., 1 p.m. and 4 p.m. If you need a quicker response, please call."*

6. Make a task list. *If you're interrupted, you'll get back to work faster if you have one.*

7. Stick to a schedule. *Handle recreational Web surfing* and e-mail at set times. Dipping in and out is classic self-interruption.

8. Do a reality check. After five minutes of unplanned surfing, ask yourself, "Should I really be doing this now?"

(www.readersdigest.com)

1. The tips given in the text apply to people

a) who are busy showering babies and giving instructions.

b) who never really plan ahead of time or are inaccessible.

c) who tend to exaggerate the amount of information they supply their VIP clients with.

d) who will only admit getting 35 daily FYIs on the Henderson case.

e) who want to learn how to keep from being overwhelmed.

2. Choose the alternative that contains only adjectives from the text formed by prefixes or suffixes.

- a) inaccessible, reachable, recreational, unplanned.
- b) interrupted, likely, daily, faster.
- c) probably, quicker, really, likely.
- d) exaggerating, dominating, signature, self-interruption.
- e) overload, dominating, dipping, instant.

The following text refers to questions **3** and **4**.

What's up? Conceptual metaphors and the teaching of phrasal verbs

By Elaine Hodgson

Some aspects of a language are considered a real challenge for both teachers and learners. In the case of English, phrasal verbs are certainly amongst the most unpopular topics in the classroom. They are seen as important and, at the same time, almost impossible to be learnt. This probably happens because their meanings are often thought to be arbitrary and sometimes illogical. Being considered arbitrary, it is believed that these verbs cannot exactly be taught, but that they should, most of the time, be learnt **by heart**. Only the very gifted student or someone who has had the chance of living abroad for some time would be able to use them confidently. For the regular EFL student, understandably, this can be extremely offputting, as one cannot be expected to memorize thousands and thousands of different verbs, especially if we consider that new phrasal verbs are created every day! **Would it be possible to facilitate the path to the learning of phrasal verbs, which are an important aspect of the English language?** The answer, I believe, is yes, even though it may seem very unusual at first: conceptual metaphors. The teaching of a few conceptual metaphors would probably help students (and teachers) deal with phrasal verbs in a more efficient manner.

(New Routes)

3. According to the text, phrasal verbs

a) can only be memorized by native speakers.

b) are conceptual metaphors which can make our thoughts less arbitrary and, therefore, able to be put into practice.

c) can be learned only by the ones who are really offputting and popular among the crowds.

d) would definitely not be chosen as a student's favorite subject to discuss in class.

e) are exclusively taught to EFL students who do not seem to be gifted ones.

- 4. When you learn something by heart,
- a) you open your heart to new ideas.
- b) you learn it so well that you can repeat it.
- c) deep in your heart you know you have a chance to learn it.

d) you can outline the information you acquired in your studies.

e) you learn it because you love it.

🖬 respostas dos exercícios-tarefa 📰

Módulos 7 e 8

 As dicas dadas no texto aplicam-se a pessoas que querem aprender como se livrar de ficarem sobrecarregadas. No título:
 "8 Tips to Fight Info Overload". Resposta: E

2) A alternativa *a* contém apenas adjetivos do texto formados por prefixos ou sufixos. <u>inaccessible</u> reach<u>able</u> recreation<u>al</u> <u>un</u>planned Resposta: A

3) De acordo com o texto, phrasal verbs não seriam, seguramente, escolhidos como um assunto favorito de um aluno para ser discutido em classe.

No texto:

"..., phrasal verbs are certainly amongst the most unpopular topics in the classroom." Resposta: D

4) Quando você aprende algo <u>de cor</u> você o aprende tão bem que pode repeti-lo. Resposta: B