

## REAL VOCABULARY AT THE GYM SCRIPT

**QUESTION/ANSWER:** **Signing up for a membership**

**RECEPTIONIST:** Good morning, how can I help you?

**YOU:** I wanted to sign up for a gym membership.

**RECEPTIONIST:** Alright, so do you have about 15-20 minutes? We'd need to review the contract with you.

**YOU:** Mmm, I'm not sure. What time is it?

**RECEPTIONIST:** It's about 2:15, I think. I could always give you the contract to look over, and then you can bring it back when you have time.

**YOU:** I don't have too long, but can I ask some basic questions really quick?

**RECEPTIONIST:** Yeah, that's fine.

**YOU:** So, how much it is to join?

**RECEPTIONIST:** Well, that depends on your membership type. For example, if you choose an annual membership, it would be \$420, coming out to \$35 a month. If you pay month by month in cash it would be \$45 per month, for a total of \$540.

**YOU:** I see...

**RECEPTIONIST:** Unless you have a corporate or family discount. Do you know if you work for a company partner? Would you be signing up as a family?

**YOU:** No, it will be just me. It seems like the annual membership is the best deal, but unfortunately, I might only be in town for six months.

**RECEPTIONIST:** Right... you can also pay quarterly, so every three months. This would come out to \$39 a month, so a little bit more affordable.

**YOU:** And is there a start-up fee?

**RECEPTIONIST:** Yes, the initiation fee is a one-time payment of \$49.

**YOU:** And what if I need to cancel?

**RECEPTIONIST:** You will get a full refund, depending on the situation. You can read all about cancellation in section 5 of the contract here. [hands over contract] If you have further questions, go ahead and give us a call or ask us when you turn the contract in.

**YOU:** I have just a couple more questions. Do guest passes come with the membership?

**RECEPTIONIST:** Yes! You can bring a guest with you once a month.

**YOU:** And are there locker rooms and showers available?

**RECEPTIONIST:** Oh, of course. They are back to the right if you wanna check them out.

**YOU:** Great, thank you. I'll do it when I come back. Now I gotta get going. Thanks for your help!

**RECEPTIONIST:** Sure! Hope to see you soon.

**YOU:** Have a great day.